



By KATHY

n a two-year working holiday as mustering riders that stretched from the Kimberleys down throu gh Western Australia and across the centre, Richard and Lucy Barrack heard about a saddle-making course in Qld.

"We went to Jimboomba and did the course with Eddy Powell. Because we had quite a clear idea of what we wanted in a saddle, we decided to make our own and it was a great way to finish our travels and take home a couple of our own saddles," says Richard. "We loved it once we tried it. I particularly enjoyed the whole process, which surprised me. I had been a sales and account manager in Melbourne and Lucy had been a contract manager in sales before we left, so neither of us had any artistic bent. The artsy side of this is really a happy by-product; it's the functionality that appeals most. Even the teacher was quite shocked that neither of us had ever done any leatherwork. We are both detail oriented and cautious and both our fathers are handy. My dad is an architect and builds model trains. Lucy's father is a plastic and reconstructive surgeon, though he is extremely practical. He does his own gardening and home repairs," says Richard.

Having bought 70 glorious acres on an east-facing ridge at Metcalfe, Vic, the couple commuted to their city jobs in Melbourne. After 'The Great Two-year Adventure' mustering with the horses, they returned to the land and took casual jobs locally. They couldn't get past the idea of making more saddles, so invested about \$7000 in basic tools and a sewing machine, built

a bench out of an old door and set to creating their business, Barrack Saddles.

The first thing they did was teach each other the skills they learned on the saddle-making course.

"I made a Western saddle and Richard made a half-breed, which is a cross between a Western and an Australian stock saddle. Friends then asked for some and now we've been doing it for about five years. In the beginning we made them even without orders and sold them at horse events such as trail riding weekends, horsemanship clinics and we even ran a horse event at Maldon to create business. About 20 horsey people came and we ran a fun weekend, fully catered with demonstrations and riding activities. It was a lot of work and we got one order," says Lucy. "We now make around twenty-five or more saddles per annum."

To complement the business, Richard and Lucy also start up to about 20 horses under saddle each year. They generally get all-round horses—similar to the type of riders who buy their saddles.

"People love that often when they have met us on a ride, we were riding in our own saddles. Many horsey people focus on just one discipline such as dressage, cattle, endurance, trail riding etc, we're genuine all-rounders and have a go at anything we enjoy. We work together well. There's very little that we don't do together," says Lucy. "We also make associated gear to order, such as bridles, saddle-bags, breast plates. We are aiming to have a bespoke gift line of note books and journal covers and next year we hope to run

TOP: RICHARD AND LUCY

BARRACK WITH THIER HAND

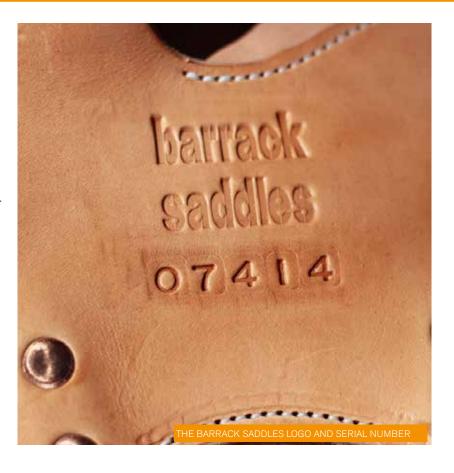
MADE SADDLE

leather workshops out of Kyneton."

The couple say that sourcing leather was easy. "We picked the suppliers that we found have the most consistent quality materials. We are a long way from their biggest clients but because we pay on time and are easy to deal with we receive good service. We maintain professionalism as a legacy of our corporate background, by paying on invoice rather than running an account and recognising that we're all trying to run businesses.

We are often asked for saddles that are 'just really plain', but those are often the customers who relish the design process. They don't like all that bling, but they then realise that it can look quite stylish when understated.

One horse breeder said, 'there's so many great horses out there, they may as well be pretty as well. We feel the same about the saddles. We're in this business mostly because of functionality. We want the saddle to produce happy horses and riders. We are quite particular about the quality of all the fittings, and finally, that it looks nice."













MAKING A SADDLE

Some people like a saddle made with the smooth side of that look and feel. There isn't any wearing advantage to timber and rawhide trees if somebody wants a particular style of western saddle, or has a difficult to fit horse. Though the polyurethane trees are moulded so they

a lot of difference to the rider or the horse. For example, seat too wide, we might build up a small amount of leather so the fall off the side of the seat is gentler. If we can, we like to measure the horse to look for extremes in a pack for people to measure remotely. Sometimes we have a client who rides a lot of different horses so wants a







CARING FOR LEATHER GOODS

Leather is a lot tougher and durable than people give it credit for. Archaeologists have uncovered 1400BC, and found them to be in an excellent state of preservation. Most modern leather goods use nylon older leather and saddlery goods is less likely to occur. Well cared-for leather is durable, but needs oiling. The you can hose it. If your saddle fell into a bog, you can and broken in, the marks rub out. If it gets wet, let it dry. Don't dry it too quickly ie. in front of a heater, but don't

GOOD FROM BAD: SADDLE FIT TALKS

- Ensure the channel is high enough and wide enough to
- Ensure the saddle is neither too flat nor has too much curve, so you don't get pressure points or bridging.
- saddle should have some curve to allow movement of the shoulders underneath the front of the saddle as well
- interfere as little as possible with a rider's natural moves, and in turn affects saddle comfort for the horse

